



## PERSONAL INFORMATION

### GAILLARDE Frédéric

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 frederic.gaillarde@fgpi.biz

Sex Male | Date of birth 11/08/1967 | Nationality French

## PROFESSIONAL EXPERIENCE

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2018-present **Founder of FGPI – IP consultancy firm**

Located 33 rue de Miromesnil in PARIS, 75008 France

Drafting and filing of patent applications in France and abroad

Responses to official letters

Legal advices ; oppositions ; litigations in France and abroad

Financial evaluation of patent portfolios

Private and judicial expertise

02/01/2007 – 2018 **IP attorney - Partner and Administrator**

Cabinet GERMAIN & MAUREAU, PARIS (France)

Partner of this firm of a hundred people

Head of the Parisian Office of this firm

Management of a team of patent engineers and paralegals

Customer development ; organization and management of the firm ; recruitment

Drafting of patent applications ; responses to official letters

Legal advices ; oppositions ; litigations in France and abroad

09/01/2015 – present **Expert in patents for inventions at the WIPO Arbitration and Mediation Center**

WIPO, Geneva (Switzerland)

Inscribed on the list of WIPO patent experts

01/01/2013 – 12/31/2015 **Expert by the Court of appeal of Paris**

Court of appeal of PARIS, FRANCE (France)

Expert missions on patents for inventions

- 09/01/1997 – 01/31/2007 **IP Attorney - Deputy Director**  
Cabinet of BOISSE and COLAS, PARIS (France)  
Beginning as a patent engineer, then evolution in 10 years to the position of Deputy Director of this firm of about twenty people  
Customer development ; management of the firm ; recruitment  
Drafting of patent applications ; responses to official letters  
Legal advices ; oppositions ; litigations in France and abroad
- 09/01/1996 – 08/31/1997 **Master of Business Administration MBA**  
ECOLE NATIONALE DES PONTS & CHAUSSEES, PARIS (France)  
12-month training in business administration, fully in English  
End-of-study thesis on the cost of patent translations in Europe
- 04/01/1996 – 06/30/1996 **Quality Manager**  
REDLAND GRANULATS Sud, AVIGNON (France)  
Quality Manager in the Southeast quarter of France for this quarry company, which has become LAFARGE GRANULATS since
- 05/17/1993 – 12/10/1995 **In charge of studies for the realization of turnkey factories**  
SETEC international, MARSEILLE (France)  
Engineer in charge of studies in this engineering company  
Commercial prospecting ; responses to tenders  
Studies for the design of turnkey projects ; following of the realization of these projects
- 09/01/1991 – 02/01/1993 **Chief of Watch Officer**  
MARINE NATIONALE, TOULON (France)  
Volunteer for long military service  
Chief Officer of the Watch aboard the frigate Georges Leygues  
6-month mission to the Arabian Gulf  
Public relations manager - liaison officer

## EDUCATION AND TRAINING

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- 09/01/2014 – 06/30/2015 **Diploma of Studies in Patent Litigation in Europe** University degree  
CENTRE FOR INTERNATIONAL STUDIES OF INDUSTRIAL PROPERTY (CEIPI), STRASBOURG (France)  
Comparative study of the judicial systems, laws and case law in the field of patents of invention in the main countries of Europe  
Study of Community texts  
In-depth study of the system of the Community-effect patent and the Unified Patent Court
- 01/01/2013 – 06/30/2013 **Training cycle to expertise** Professional training  
NATIONAL COMPANY OF JUDICIAL EXPERTS, PARIS (France)  
Training in the profession of judicial expertise  
Organization of the judicial system  
Ethics ; management of civil and criminal expertise
- 09/01/2001 – 03/05/2004 **Industrial Property Attorney** Professional degree  
NATIONAL INSTITUTE OF INDUSTRIAL PROPERTY (INPI), PARIS (France)  
French and foreign law of patents for inventions  
Qualification required to be able to represent clients before INPI
- 09/01/1999 – 31/08/2001 **Authorized Representative at the EPO** Professional degree  
EPO, MUNICH (Germany)  
European patent law (EPC)  
Qualification necessary to be able to represent clients before the EPO
- 09/01/1998 – 30/06/1999 **Diploma of Centre for International Studies of Industrial Property** University degree  
CEIPI, STRASBOURG (France)  
Industrial property  
French, European, American and Japanese rights of invention patents  
International treaties ; validity and infringement ; contracts and general law
- 01/09/1996 – 31/08/1997 **Master of business administration MBA** MBA  
National School of bridges and CHAUSSEES, PARIS (France)  
Business Administration, strategy, organization, management, accounting, taxation, finance
- 01/09/1988 – 31/08/1991 **Diploma of Civil Engineer** Engineering degree  
ECOLE NATIONALE DES PONTS & CHAUSSEES, PARIS (France)  
Mechanics, physics, mathematics, civil engineering, industrial engineering, management

PERSONAL SKILLS

Mother language French

Other(s) language (s)

	Understand		Talk		Write
	Listen	Read	Taking part in a conversation	Speaking out orally In continuous	
English	C2	C2	C2	C2	C2
	Mba				
German	B2	B2	B1	B1	B2
Russian	C1	C1	C1	C1	C1
Italian	A2	A2	A2	A2	A2

Levels: A1 and A2: elementary user - B1 and B2: independent user - C1 and C2: experienced user  
Common European framework of reference for languages

Communication skills

Very good communication skills, developed during my numerous missions of presentation and representation of my firm, both in France and abroad  
 Relational and oral ease

Organizational/ Managerial skills

Ability to animate and motivate a team, to organize the work

Other skills

Strong intellectual rigour; sense of listening; taste and capacity for work in a multicultural environment; perfect mastery of English

Various

Medef

Mouvement des Entreprises de France: Active Member

APEB

Association of European patent practitioners: Member of the Board

XMP consult

Association X-Mines-Ponts of consultants: Active Member

Cap' Devant !

Charity for disabled cerebral persons – 600 employees: Member of the Board

French Navy

Active reserve officer – Holder of the Fighter' Cross